

# Agents Association C&C Wins

18

Implemented

7

Closed/Not  
Considered

52

Open/Action  
Planned

6

Opened/Info  
Needed

## Implemented (Highlights)

Life banding maintained when doing a term conversion

Short term hauling for hire implemented on Members Choice

Sales presentation live - listing water back up and loss of use and similar to SuperCheck Assist with ease of use

Tracking for underwriting changes for in-force life policies (*coming soon*)

Tree removal coverage increase (*coming soon*)

Driveology enhancements

Agents notified of late payments on mortgagee billing clients

Policy retention training for all call center reps

More bilingual reps assisting with billing and claims

No premium differentials for business ownership type on commercial policies (*coming in early 2024*)

Access to insurance testing materials at a reduced cost (email [agentrecruiting@fbfs.com](mailto:agentrecruiting@fbfs.com))

Improved co-op process for event marketing

RMD amounts for IRA annuities included on HomeField

Improvements to Safe Young Driver discount